

1 with the OC12 interface, in fact, what appears to be the  
2 current standard deployment, 50 percent of the capacity of  
3 the OC12 is still available at this --

4 MR. RANSOM: Yes. Fifty percent of the traffic is  
5 not being used for either the RT's data or its voice, but  
6 for other services, for instance, business services, a DS-3  
7 to a business, for example.

8 MR. STANSHINE: Okay. And, of course, the voice  
9 on the data are on the same glass with that particular  
10 product?

11 MR. RANSOM: That's correct.

12 MR. STANSHINE: But you have another product of  
13 the same capacity where the voice and data are always on  
14 separate glass or did I misunderstand that? Or maybe  
15 intermediate capacities?

16 MR. RANSOM: Well, in -- the best way to  
17 understand this is that in the light span 2000 product there  
18 is a separate piece of glass for the voice and a separate  
19 piece of glass for the data. Now --

20 MR. STANSHINE: Oh, didn't --

21 MR. RANSOM: -- some customers then build a --  
22 would deploy a SONET terminal external to that to take those  
23 two pieces of glass plus whatever services they offer to  
24 business customers and so forth and put that onto a single  
25 piece of glass.

1 MR. STANSHINE: Okay.

2 MR. RANSOM: In the 2012 we've integrated that  
3 into --

4 MR. STANSHINE: Okay.

5 MR. RANSOM: -- the light span --

6 MR. STANSHINE: Okay. So the 2012 is -- okay.  
7 It's the 2012 versus the 2000 are slightly different models  
8 in effect here?

9 MR. RANSOM: That's correct.

10 MR. STANSHINE: Okay. Thank you.

11 MR. LUBE: This is John Lube with SBC. If I may  
12 give the buyer perspective of what Dr. Ransom is referring  
13 to, as well.

14 The 2012 uses an OC12 basically as just the fiber  
15 optic transport between the RT and the central office. As  
16 he explained, riding on that 2012 are still separate OC3s  
17 for voice and data. So it's not like the voice and data is  
18 all combined from the individual end-user up to one glob  
19 called an OC12. You go through the normal OC3C creation for  
20 the data channel bank that's part of the 2012.

21 Something else I'd like to mention about that,  
22 too, is that in case you were interested in that extra  
23 capacity that's available in the 2012 multiplexor, and how  
24 that might even be able to be used for other carriers,  
25 remotely located DSLAMs perhaps, just a comment about that.

1           The 2012 from Alcatel is a very good product but  
2   it is not always going to be the most economic solution on a  
3   case-by-case basis. Just to give you a for instance, our  
4   outside plant engineers --

5           MS. ROSEWORCEL: I think we want to just move  
6   away from this subject, if it's possible, You could finish  
7   up in about a second.

8           MR. LUBE: Excuse me. Finish this up --

9           MS. ROSEWORCEL: Could you finish this up in a  
10   few seconds?

11          MR. LUBE: I sure can.

12          MS. ROSEWORCEL: Okay.

13          MR. LUBE: Thank you.

14          There are some instances, speaking of the case-by-  
15   case type of situation that this is, there are some  
16   instances where an engineer, an outside plan engineer, might  
17   find it more economical to put in a stand-alone SONET  
18   multiplexor like an FLM-150 in the Rt in lieu of buying the  
19   more expensive 2012 chassis. I just wanted to clarify that.

20          MR. KIEDERER: I just wanted to say one thing  
21   about it. The 2012 is a wonderful product.

22          MR. McNAMARA: Well, thank you.

23          (Laughter.)

24          MR. KIEDERER: In Bell South's case we have  
25   approximately 40,000 RT sites and 39,990 of those are

1 something other than 2012s.

2 (Laughter.)

3 MS. ROSEWORCEL: Okay. I think we want to just  
4 move on to some other issues. Particularly, I'd like to  
5 move on to number six where we talk about the OCD.

6 We're interested in hearing what you believe the  
7 OCD's functionality is in the central office. If it's  
8 performing a multiplexing function, a cross-connecting  
9 function, routing or switching function or if you perceive  
10 it to be part of the transmission facility?

11 MR. LUBE: Since I believe we're the only ILEC  
12 that uses something that everyone calls an OCD, if you don't  
13 mind I'll take a stab at that --

14 MS. ROSEWORCEL: Fair point.

15 MR. LUBE: -- first. You go through a list of  
16 different things that you're asking about. First of all, as  
17 a preliminary matter, we regard the OCD as performing a  
18 routing and aggregation function. As you know, the OCD has  
19 fiber OC3Cs coming in from each individual RT. Different  
20 CLECs have different end-user -- their own individual end-  
21 users coming in from each of those different RTs.

22 Within the OCD a single CLEC's end-users are  
23 routed over to that CLEC's port on the OCD and they're all  
24 aggregated at that port for that CLEC. So that's why we  
25 call it a router and an aggregator.

1           To look at the things that you're asking, is it  
2 similar to this or similar to that? It would -- it's our  
3 position that the OCD is an ATM switch and not a  
4 multiplexor. A multiplexor in our thinking or meaning of  
5 multiplexor doesn't route. I don't know -- technology may  
6 change all of that in the years to come and terminology  
7 becomes very blurred when you start using labels like  
8 "switch" or "multiplexor" or whatever. So I just would say  
9 that at least in a TDM world, for instance, a multiplexor  
10 doesn't route. So we think of the ATM as more of a switch.

11           MS. ROSEWORCEL: Okay.

12           MR. LUBE: I'm sorry.

13           MS. ROSEWORCEL: Nortel?

14           MR. EDHOLM: Phil Edholm from Nortel. I think  
15 it's very important to understand that this is not a router.  
16 In this industry a router is an IP-level device that routes  
17 packets based on IP. That's a common term. Where routing -  
18 - it is an ATM switch. It switches based on ATM addresses  
19 and BVCs and does aggregation through that.

20           So I mean it's very specifically a device that  
21 manages the switching of BVCs from multiple locations and  
22 aggregates them together to whoever the end CLEC customer  
23 is. But it's not -- it does not do in what's becoming  
24 called in the data world "routing."

25           MS. ROSEWORCEL: Can I just ask a question

1     though?  If you're saying that OCD is some kind of switch  
2     functionality then what's the COT?  Is that some kind of  
3     circuit switch functionality?

4             MR. LUBE:  If I can go ahead and address that for  
5     you.  First of all, I would concede that the OCD is  
6     switching in lieu of routing.  Terminology again gets very  
7     blurred, especially to old timers like myself.  But it's --  
8     yes, definitely it's performing a switching function.

9             The COT that you're asking about that's part of  
10    the overall NGDLC system, it's used for the voice traffic  
11    like POTS coming back in on -- coming back into the --

12            MS. ROSEWORCEL:  So how would you describe its  
13    functionality because it's parallel in some senses to the  
14    OCD?

15            MR. LUBE:  It's parallel in the sense that it is  
16    the central office termination or presence where the voice  
17    traffic comes into the central office.  At that point the  
18    COT's function is to interface that high-speed multiplexed  
19    voice traffic coming into the local switch, the Class 5  
20    switch.

21            It might do so on a DS-0 basis.  It might do so on  
22    an integrated DS-1 basis, but that's the function of the  
23    COT.  It's not used at all for the DSL traffic.  I think you  
24    understand that part.

25            MS. FARROBA:  So it's not performing a switching

1 function? The COT?

2 MR. LUBE: I don't believe so.

3 MS. MIKES: Perhaps a clarifying question. You  
4 use routing as a term of art. We have switching as a term  
5 of art. If -- you know, you are sending data from your  
6 house to your neighbor's house is it -- you know, is the  
7 OCD, in fact, recognizing that it's going to your neighbor  
8 and sending it back to your neighbor's house?

9 MR. LUBE: No. It's --

10 MR. EDHOLM: Phil Edholm from Nortel. Phil Edholm  
11 from Nortel.

12 Today absolutely not because, in fact, DSL does  
13 not provide for ATM connections between homes. You  
14 generally go back through the DSL network and emerge onto  
15 the IB network, are routed through the IP network back over  
16 to the other connection back through DSL where it's switched  
17 at a layer two service to your neighbor's house.

18 Assuming that your neighbor is 50 feet away, your  
19 packets may, in fact, go all the way across the country to  
20 get from one location to the other.

21 MR. LUBE: And this is John Lube again.  
22 Specifically what's going on inside the box that we call the  
23 OCD is that the end-user's packetized [sic] DSL signal is  
24 being switched from the port it comes in on from the RT over  
25 to the CLEC port for entry into the CLEC's own data network.

1 MS. FARROBA: Okay.

2 Also -- but I want to just clarify. Even though  
3 we're using the phrase "OCD" and the other phrase, "COT" I  
4 mean are there equivalent pieces of equipment and designs  
5 and some of the other networks? If so -- I mean I don't  
6 want this to just be limited to that one particular  
7 architecture.

8 Let me just start with you since you were just  
9 shaking your head yes.

10 MR. GERTZBERG: Irwin Gertzberg with AT&T. I  
11 think I've heard a lot of the discussion here. I think the  
12 way to characterize it, it's a DACS function. I think a lot  
13 of the things people talked about is exactly what we do  
14 today. It's connecting Point A to Point B, not on a per  
15 usage basis but on a per customer or a connection basis.  
16 It's a DACS function.

17 MR. STANSHINE: And for the record, could you  
18 spell out what DACS is?

19 MR. GERTZBERG: DACS

20 MR. STANSHINE: Digital access --

21 MR. GERTZBERG: Cross-Connect, yes.

22 MR. STANSHINE: Yes

23 MR. GUPTA: DACS is normally their transmission  
24 function, right?

25 MR. GERTZBERG: Yes. We consider it at AT&T a



1 transmission function.

2 MR. GUPTA: So this is a part of the transmission.

3 MR. REISTER: If I could react to some of the  
4 comments. I think the DACS analogy is meant as an analogy.  
5 It's doing this with virtual circuits but it's analogous to  
6 the DACS-type function.

7 I just wanted to react to a couple of comments.  
8 The first is, the OCD in the way that the architectures that  
9 have been laid out is -- is, as the gentleman from Nortel  
10 indicated, is doing essentially ATM switching and not doing  
11 anything IP-based.

12 It would certainly be a very interesting and great  
13 business opportunity if it was aware of IP and could do  
14 things like multi-cast video. The ILEC could then enable it  
15 as a platform for delivering enhanced services like video-  
16 type offerings and the CLEC could pay for that functionality  
17 which would be to take in a single stream of your concert  
18 video or whatever the video stream was, and fan it out to  
19 the subscribers. That could be something that carriers  
20 could pay for. So there are things that you could use that  
21 for, but as the architecture is defined in the documents  
22 that I've seen. It does not do that and it is just an ATM  
23 switch.

24 The other comment that I wanted to react to which  
25 is not really part of the question, which is the COT

1 comment, which is so -- that's my earlier point, which is so  
2 all the voice goes to that COT and goes to the Class 5  
3 switch.

4 In next-generation architectures you wouldn't want  
5 to mandate -- you wouldn't want to have to have that happen,  
6 right. You would want to be able to take it out and then go  
7 over the data network and into a soft switch kind of  
8 architecture and you could deliver all of those innovative  
9 services on it.

10 MS. FARROBA: I guess the gentleman from Nortel.

11 MR. EDHOLM: Phil Edholm from Nortel. So if we  
12 want to kind of extend to the next generation for just a  
13 moment I'm going to throw a hand grenade out. The reality  
14 is virtually all of that data traffic starts and ends its  
15 life as ethernet. In the home what you connect to is  
16 ethernet.

17 Next-generation devices -- there was somebody that  
18 just announced, for example, a stereo device that does  
19 capture and it's ethernet connected. If you look at the  
20 other end of servers, it's ethernet.

21 So, logically, you want to look at next-generation  
22 networks having ATM as a transport facility with its  
23 complexity between the residents and that OCD unit. As it  
24 moves up to switching ethernet and doing routing at the IP  
25 level probably doesn't make sense. In fact, that's probably

1 a very interesting next-generation networks discussion.

2 MS. FARROBA: Rhythms, do you want to say  
3 something?

4 MR. REILLY: Yes. Just a comment on what the OCD  
5 is. I think it's a mistake calling it a DACS. It is an ATM  
6 switch. A DACS is commonly a voice circuit switching device  
7 that would switch DS-3s, DS-1s or 64 kilobit increments,  
8 which is a different function from what an ATM switch does.  
9 So if you're looking another name to call it that may appear  
10 in other networks, it is an ATM switch.

11 MR. KIEDERER: I just need to chime in. Charlie  
12 Kiederer from Verizon.

13 MS. FARROBA: Well, I mean I guess it's just, yeah  
14 -- just really quickly. Our question wasn't what to call  
15 it, but actually was is it performing? I mean even if it is  
16 a switch, is it performing that switching function in that  
17 network design --

18 MR. REILLY: Yes.

19 MS. FARROBA: -- or is it doing some other type of  
20 function. If so, what is that?

21 MR. REILLY: It is performing a switching  
22 function.

23 MR. KIEDERER: Charlie Kiederer from Verizon.

24 I want to agree with that exact issue and I'll  
25 tell you why. When we first heard of this term OCD we can

1       thank our SPC friends for coming up with that --

2               (Laughter.)

3               But when we first looked at that device, you know,  
4       in our opinion the most obvious thing that it was to us was  
5       an ATM edge device. It was an ATM switch.

6               The reason it's a switch is because it reads  
7       address information just like a central office switch reads  
8       dialed digits and routes it to a different outgoing port  
9       than the information came in on.

10              So that's why we consider that ATM device a  
11       switch, as opposed to say a central office terminal, which  
12       essentially is a multiplexor that's taking some OC3 or DC-3  
13       in coming out at DS-1 or DS-0 that are mapped channels  
14       through the TSI.

15              The COT doesn't read anything about the  
16       information coming into it to determine what output it has  
17       to go to, whereas the OCD does have to read header  
18       information to determine which output, which ISP, which  
19       DLEC, it's going to.

20              MS. FARROBA: Good.

21              MR. SACKMAN: This is Jim Sackman from AFC. I  
22       hate to disagree with you on that but that's what light span  
23       does, not what all products do.

24              (Laughter.)

25              In fact, a COT can be other things if they're

1     architected that way and not all products do that. That's  
2     back to our friends from Bell South's point of view, is that  
3     we've got a huge problem here that we're talking around  
4     which is all of these -- there's a lot of products out  
5     there. I mean Nortel's got products out there, Lucent's got  
6     products out there. We've got products out there.  
7     Alcatel's got products out there and, you know, Marconi's  
8     got products out there, too. Sorry about that.

9             You know, there's a lot of this stuff out there  
10     and they do different things and we've competed on a regular  
11     basis over some standards, GR-303, TRA, TR-57, which were  
12     set by Telcordia, and some ATM forum stuff that we all agree  
13     to play nice with, right.

14            Beyond that, all of this other stuff that's going  
15     on isn't really standardized, right. So the way a light  
16     span works is different than the way UMC works, in the guts  
17     they're different. So if we want to talk about --

18            MR. STANSHINE: So you make -- for example, you'd  
19     make a digital cross-connect system not a DACS because  
20     that's a trademark I think or --

21            MR. SACKMAN: Yes, it's a trademark.

22            MR. STANSHINE: -- I don't know if it's registered  
23     or not but it's probably a trademark of Lucent.

24            But you could make a DCS system which inside its  
25     candy center, was looking at headers and trailers like an

1 ATM or other kind of --

2 MR. SACKMAN: It's in theory possible. Yes,  
3 absolutely.

4 MR. STANSHINE: Okay.

5 MR. SACKMAN: I mean if you look at --

6 MR. STANSHINE: So the function is different from  
7 the way the technology is put together or it's --

8 MR. SACKMAN: Oh, absolutely.

9 MR. STANSHINE: Right.

10 MR. SACKMAN: Because people also deploy things in  
11 standard ways, especially these guys, because they're doing  
12 it on a mass scale.

13 So if you look at the UMC, for example, we're  
14 building OCD capability into the product. Now it's not  
15 going to be on the scale of what they deployed SBC at their  
16 large COs because we're not that big of a product, but we'll  
17 be able to do it for the little guys and the small COs and  
18 that's what we're doing it for.

19 Now you've got to be -- so you've got to be a  
20 little bit careful about the blurring the lines of products  
21 and if we're going to talk about, you know, how to do this  
22 in a general way we also have to talk about standardization  
23 here, as well, so that these guys can buy from multiple  
24 vendors and we can be assured that they are going to be  
25 deployed ubiquitously because our friend over there from

1 Rhythms doesn't want to have different problems with SBC  
2 than he does with Bell South.

3 MR. STANSHINE: Could I -- I wanted to pursue a  
4 question. Sorry. But AT&T, you suggested that it's a  
5 cross-connect system function. Could I pry a little more  
6 from you? Why did you describe it that way?

7 MR. GERTZBERG: It depends -- there's a lot of  
8 vendors --

9 MR. STANSHINE: Don't read that as agreement or  
10 disagreement. It's just a question.

11 MR. GERTZBERG: No. From a high-level function,  
12 having that sort of capability to sort in our mind fits in  
13 as a cross-connect function. There's a lot of  
14 implementations and a lot of --

15 MR. STANSHINE: Can I --

16 MR. GERTZBERG: Basically, you're connecting  
17 facilities from outside plant to remote terminals to your --  
18 facing your switch side, right. You want to get those  
19 connections set up. They don't necessarily have to be on a  
20 per millisecond --

21 MR. STANSHINE: Not meaning -- okay, not --

22 MR. GERTZBERG: Connected. Exactly and they're  
23 not broken every couple of milliseconds and can be  
24 reconnected again as you would in a normal switching  
25 environment.

1           MR. STANSHINE: Now the people who describe it as  
2   an ATM switch, do you disagree with his description?

3           MR. EDHOLM: Phil Edholm from Nortel again. So it  
4   is an ATM switch fabric. It is utilized as a cross-  
5   connect --

6           MR. GERTZBERG: Yes.

7           MR. EDHOLM: -- because of the longevity of the  
8   connection?

9           MR. GERTZBERG: Yes.

10          (Talking at once.)

11          MS. FARROBA: Okay, wait. Jerry, just hang on a  
12   second. I'm going to have to ask everyone -- one person at  
13   a time so that we can have a clear record.

14          I guess there's some disagreement among everybody  
15   about this issue or -- well, Nortel --

16          MR. EDHOLM: So I think everyone agrees that it's  
17   an ATM switching fabric which switches on cells, but in fact  
18   its deployment utilization is as a long-term cross-connect  
19   to cross-connect virtual circuits, virtual paths if you want  
20   to call it, between end-users and CLEC.

21          So the technology is a switching technology, but  
22   the utilization is a cross-connect. An ethernet switch, for  
23   example, switches every packet individually and there's  
24   total random as to where they may go. So there are no  
25   connections in that kind of environment, period.



1           So that's a switching fabric switching in a non-  
2 connectionless forum. This switching fabric is used in a  
3 long-term connection forum of PVCs which actually makes it  
4 look like a cross-connect the way it's utilized today. Now  
5 that doesn't say that it can't be used differently in the  
6 future. Fair?

7           MS. FARROBA: Does anyone disagree?

8           MR. KIEDERER: Well, just try to carry that  
9 analogy maybe a little bit further. What he's saying is  
10 that it's used to connect one input to an output. It's used  
11 as a cross-connection functionality. But I mean you could  
12 take that to the extreme, okay, and say that a digital  
13 switch is a digital cross-connect because it connects input  
14 to output.

15           The reality is, is that it's doing functionality  
16 internally that is reading addressing information which is  
17 what a digital switch would do and route it from one place  
18 to another place.

19           MR. GUPTA: The question that I am asking is what  
20 we're defining here is the functionality that we use now.  
21 What I understand is that the functionality is equal to the  
22 DACS, into the circuit network, and the only thing is, this  
23 has a little bit more intelligence rather than their dumb,  
24 you know, DACS. Is that -- so it is a transmission  
25 functionality. Is everybody in agreement?

1 MR. RANSOM: Yes.

2 MR. GUPTA: Does anybody have any objection?

3 MR. RANSOM: Well, let me just make one comment.

4 Now certainly -- this is Neil Ransom from Alcatel. I  
5 certainly defer to Mr. Kiederer since this is an SBC  
6 terminology. But as I recall, the OCD came up in the  
7 context of wholesale resaling the DSL services that are at a  
8 remote terminal.

9 Right now the remote terminal is built by most all  
10 the manufacturers come out with one bit stream. So the  
11 question was, well, how would a CLEC then gain access to  
12 that bit stream in order to serve customers which are on  
13 this RT that happened to be that CLEC customer in the resale  
14 sense?

15 So SBC invented this concept of, well, we could  
16 have this little box that sits in the central office that  
17 takes this single stream of data, breaks it apart so it can  
18 serve -- send some of the data to a CLEC and some to the  
19 ILEC or whoever else is offering it. They suggested doing  
20 whatever the minimal functions necessary to allow that  
21 sharing.

22 Now whether -- I'm not even sure why we care if  
23 it's called a cross-connect or a transmission function or so  
24 forth. The context of it is it does a minimum function that  
25 allows a single stream of data to an RT to be shared over

1 multiple network operators. That's my understanding but I,  
2 of course, defer to SBC for that.

3 MS. FARROBA: And so that what you're saying is  
4 that's the point where everyone could peel I guess their  
5 bets out of the entire --

6 MR. RANSOM: That's my understanding. Again, I  
7 defer to Mr. Kiederer. I'm sorry.

8 MR. LUBE: That's okay. This is John Lube with  
9 SBC. I agree with Dr. Ransom's description of how this  
10 evolved and what it's really doing. I think the terminology  
11 again is going to be or appears to be a hangup or a problem.

12 I mean the fact is that it is an ATM switch  
13 fabric. I think most of us would agree with that. The fact  
14 is there is a connection made, whether it's dynamic coming -  
15 - you know, coming or being made and being broken apart and  
16 being made or whether it has great longevity. The fact is  
17 there's a connection being made through a switch fabric.

18 I don't think there's a benefit of trying to  
19 figure out, well, gee, in past decades of use of terminology  
20 is this a cross-connect? I mean there are analogies that  
21 people can say, "Well, it kind of looks like this or it kind  
22 of acts like that." But I think you've had some good,  
23 accurate descriptions of what's going on inside the box and  
24 why the box is there. If not, please ask us back to try  
25 again.

1 MS. FARROBA: Well, I mean maybe -- let's sort of  
2 go at this at a different way, which is what's the point in  
3 this network architecture in the central office where you  
4 would access your data or the -- coming back from the remote  
5 terminal?

6 In other words, I mean it used to be you go back  
7 to that main distribution frame and that was the point where  
8 -- well, actually the intermediate distribution frame where  
9 everybody could peel off their loops, etcetera. So with  
10 this architecture where is that point in the central office?

11 MR. LUBE: This is John Lube with SBC. The point  
12 of access for any data provider at the OCD is that data  
13 provider's port that's on that OCD.

14 For example, if Covad has a port on an OCD -- one  
15 of our OCDs, all of the DSL end-users that are served by  
16 Covad their packetized [sic] signals will be connected over,  
17 aggregated over through this ATM switch fabric to their  
18 port. That port would be their point of access.

19 In fact, with the wholesale broad band service  
20 that we offer, part of that service is the CLEC port that's  
21 on the OCD. That's their interface with us. It's actually  
22 delivered either at a fiber distribution frame if it's an  
23 OC3 port or a DSX-3 frame if it's a DS-3 speed port.

24 So if you're wondering what the physical interface  
25 is, like what frame it goes to, that's where it goes to.

1           MR. SACKMAN: And you can also correct me if I;m  
2 wrong, Mr. Lube. This is Jim Sackman from AFC. It's also  
3 one of the major costs of rolling DSL out to rural  
4 subscribers. If I look at the independent customer base  
5 that we serve they don't have to do this and it saves them a  
6 tremendous amount of money if you're looking at a relatively  
7 small classified central office.

8           You know, we've got customers out there with less  
9 than 2,000 subscribers. To put the kind of product that  
10 they're using as an OCD in there, to serve that kind of  
11 customer base there's so many dollars per subscriber, it  
12 makes it economically unviable.

13          MR. BOLTON: This is Gary Bolton from Catena  
14 Networks. So I think what Neil brought up -- really nailed  
15 it on the head, is that what -- rather than getting caught  
16 up in the complexities of trying to put this in physical  
17 terms is what you really have to have is a point of  
18 competitive access and you want to be able to establish a  
19 virtual circuit from the service provider to a subscriber.

20          The most efficient way to do this when we're  
21 looking at RTs it's -- this is all about being -- having  
22 network efficiency if you're going to be able to provide  
23 advanced services to everybody.

24          So it's very important that you're able to share  
25 common facilities to put all your data into a vehicle and I

1 think it's spelled out, the definitions spell it pretty well  
2 in the pronto order, and have that point of competitive  
3 access that you're able to drop those virtual circuits to  
4 whatever carrier is providing the service to those  
5 customers.

6 This is an incredibly efficient way to do it.  
7 There's -- as I think has been pointed out, there's a number  
8 of different products that can do this, but what you want to  
9 be able to do is to be able to unbundle at the virtual  
10 level.

11 MR. KIEDERER: Charlie Kiederer from Verizon.  
12 Just a couple of points.

13 A PARTICIPANT: I can't hear, please?

14 MR. KIEDERER: Excuse me?

15 A PARTICIPANT: Thank you.

16 MR. KIEDERER: Okay. I guess the mike wasn't on.  
17 Charlie Kiederer from Verizon. I just want to reiterate  
18 that I didn't disagree with the statement made by the  
19 gentleman to your left that he stated earlier, for the  
20 reasons that I said before. I think it is an ATM switch.

21 The other thing I wanted to say is that it fathoms  
22 me as to why we're in this discussion? I just -- I don't  
23 understand, what's happening here from a technical and an  
24 engineering view.

25 I mean if SBC, who is providing the service, has

1     this particular device in the office -- I mean they're using  
2     it from a technical perspective in order to gather ATM data  
3     cells and then distribute it to a multitude of providers.

4             What you call it I think, is irrelevant. It's the  
5     function that we're interested in. It does switch cells  
6     from one port to another port and it just boggles my mind as  
7     to why we're spending this amount of time and what's in the  
8     minds maybe of the folks that are asking the question on  
9     this particular item.

10            MS. FARROBA: Well, I mean I think I -- you  
11     basically said the same thing I said a while back, which is  
12     we're trying to find out what the functions are and not  
13     trying to give it -- give this particular piece of equipment  
14     a name, but just what is actually going on with the network  
15     architecture.

16            MS. DAVIS: I think it's important. The analogy  
17     was drawn earlier between the OCD and the MDF and I think  
18     that your assumption was correct and, as a matter of fact,  
19     Sprint has made those comments in state proceedings that in  
20     the data world the OCD would be the equivalent, in that,  
21     that is the accessible point in the network to which you  
22     could gain your traffic.

23            The other question that I would have is I've heard  
24     a lot of comments about the function of that OCD is strictly  
25     -- was strictly placed there to route CLEC traffic. Is it

1 true then that if there were no CLEC traffic that device  
2 would not be required? Okay.

3 MS. FARROBA: Well, does someone want to answer  
4 that for the record?

5 MR. LUBE: I would say that if there were no CLECs  
6 that where that traffic has to go is to the ISPs who are  
7 then forwarding that traffic to servers around the world I  
8 suppose. So, you know, would that box right there be needed  
9 to do this aggregation and switching that we're talking  
10 about here? Not per se, but if there were multiple ISPs to  
11 whom that traffic needed to be --

12 MS. DAVIS: Then you would still need that?

13 MR. LUBE: Well, yes.

14 MS. DAVIS: Right.

15 MR. LUBE: And I think someone made -- I'm sorry  
16 for talking over you. I apologize.

17 MS. DAVIS: That's okay.

18 MR. LUBE: I think -- I think somebody made the  
19 comment and I can't remember who it was, that the OCD looked  
20 kind of like an ATM edge switch.

21 My understanding of an ATM edge switch is the  
22 first point of entry and last point of exit for an end-  
23 user's signal. You know, that's what the OCD is. I mean,  
24 again if there were no CLECs that might still be an edge  
25 switch to reach other destinations or that traffic in its



1     totality might be delivered to a different part of a data  
2     network somewhere to have that switching take place.

3             MS. DAVIS: But just for the record, if you were  
4     going to multiple ISPs you would still require that kind of  
5     functionality?

6             MR. LUBE: Somewhere. It could happen elsewhere  
7     in the ATM cloud.

8             MS. DAVIS: Mm-hmm. So you would take multiple  
9     OC3Cs to some other location?

10            MR. LUBE: It would just depend on where you were  
11    going, how much you had to take there in terms of what  
12    physical architecture you would use. Again, it's a cost  
13    issue.

14            MS. DAVIS: Mm-hmm.

15            MS. ROSENWORCEL: Yes. You know, we'd like to  
16    also take this opportunity to take some questions from some  
17    people who are in the audience who might represent carriers  
18    who are not sitting at this table. So --

19            MR. REISTER: Could I just make one comment about  
20    the OCD?

21            MS. ROSENWORCEL: Sure.

22            MR. REISTER: It also -- I mean I think it's  
23    somewhat obvious to us on this side of the table, but the  
24    OCD is really going to be responsible for the quality of  
25    service down stream going out to that RT. So it's an ATM

1 switch, but that includes being able to do, you know,  
2 constant bit rate, virtual paths or RTVBR circuits down to  
3 subscribers and so on.

4 So you have to have that quality of service if  
5 you're going to enable, whether it's the ILEC or the CLEC,  
6 any carrier, to offer those value-added services.

7 MS. ROSENWORCEL: And to anyone who wants to ask a  
8 question -- we obviously have a microphone, but I also want  
9 to encourage you to recognize what Dorothy Atwood said  
10 earlier, that we are trying to leave a lot of policy  
11 questions for another day. So if you could concentrate on  
12 the technical.

13 MS. FARROBA: And just identify yourselves for the  
14 record.

15 MS. ROSENWORCEL: Thanks.

16 MS. SYED: My name is Naheed Syed and I'm with  
17 Broadslate networks, We are a CLEC and I would like to ask  
18 a question about we had touched from the technology  
19 perspective earlier about just the CVR and the UBR, but  
20 there's a lot of other technologies and there are upcoming  
21 technologies including the VBR like VBR real time, VBR non-  
22 real time.

23 Then where we made the analogy of PVCs, there are  
24 things like SVCs that a lot of the new type of equipment and  
25 vendors are doing and I'd like someone from either the

1 vendor panel here or from one of the ILECs to address how  
2 they plan on doing that.

3 Also, another question related to that, as we  
4 earlier addressed about the CLEC's ability to be able to buy  
5 either -- or being able to buy megabits versus right now  
6 you're in a situation where you have to buy DS3 or multiple  
7 DS3s or OC3s and because of the old infrastructure and  
8 because of the facilities not being available you're  
9 constantly having to wait to get these facilities from the  
10 ILEC. I'd like to see if some of that could be addressed  
11 here.

12 MS. FARROBA: Go ahead.

13 MR. BOLTON: Yes. This is Gary Bolton from Catena  
14 Networks. So just to address your question about the  
15 different KOS'. Like our company, for example, offers a  
16 full suite of quality service and I think that's pretty true  
17 with a number of vendors.

18 This debate earlier was not whether that CVR or  
19 UBR or VBR was available, it's more on being able to deploy  
20 a network that's efficient. So I think the concern was that  
21 if you were to guarantee CBR, that wasteful. And so it's -  
22 - in certain situations where you know you have subscribers  
23 and you can plan for that, but on a general basis I think  
24 that the concern was more on wasting band width.

25 MS. SYED: I understand that. But from a CLEC